



Thursday, January 13, 2022
FOR IMMEDIATE RELEASE

Washington Federal Announces Quarterly Earnings Per Share Of \$0.71

SEATTLE, WASHINGTON – Washington Federal, Inc. (Nasdaq: WAFD) (the "Company"), parent company of Washington Federal Bank, N.A. ("WaFd Bank"), today announced quarterly earnings of \$50,281,000 for the quarter ended December 31, 2021, an increase of 29% from \$38,951,000 for the quarter ended December 31, 2020. After the effect of dividends on preferred stock, net income available for common shareholders was \$0.71 per diluted share for the quarter ended December 31, 2021, compared to \$0.51 per diluted share for the quarter ended December 31, 2020, a \$0.20 or 39% increase in fully diluted earnings per common share. Return on common shareholders' equity for the quarter ended December 31, 2021 was 10.12% compared to 7.65% for the quarter ended December 31, 2020. Return on assets for the quarter ended December 31, 2021 was 1.02% compared to 0.83% for the same quarter in the prior year.

President and Chief Executive Officer Brent J. Beardall commented, "The first fiscal quarter of 2022 was a great start to the year. Net loan growth was robust, increasing \$759 million or 5.5% for the quarter. Credit quality remained strong, with yet another quarter of net recoveries and our allowance for credit losses stands at \$201 million. Deposit growth continued, with total customer deposits increasing by \$360 million and checking accounts now making up 44% of deposits. Solid growth in our fundamental business has resulted in an 11.30% increase in net interest income over the same quarter last year.

Two very important non-financial events occurred last quarter. First, we were able to exit the 2018 Bank Secrecy Act ("BSA") Consent Order with our primary federal regulator, the Office of the Comptroller of the Currency ("OCC"). Over the last four years we have worked diligently to improve our BSA program. While we are grateful to be out of the

Consent Order, we recognize the importance of regulatory compliance and will continue to build our culture of compliance going forward. Second, we successfully launched our new consumer online and mobile banking platforms. These were both substantial upgrades and provide a platform for our clients to have a real-time understanding of their financial health by aggregating data from all of their financial partners. Additionally, alerts can be personalized and set to notify clients of financial activity at their discretion. We are just starting to reap the benefits of controlling our own digital channel platforms and will continue to enhance our offerings to meet client needs."

Total assets were \$20.0 billion as of December 31, 2021, compared to \$19.7 billion at September 30, 2021, primarily due to the \$759 million increase in loans receivable funded by continued growth in customer deposits (noted below) and cash. Investment securities decreased by \$232 million during the quarter.

Customer deposits totaled \$15.9 billion as of December 31, 2021, an increase of \$360 million or 2.3% since September 30, 2021. Transaction accounts increased by \$442 million or 3.7% during that period, while time deposits decreased \$82 million or 2.4%. The shift in deposit mix has been a result of a deliberate deposit pricing and customer growth strategy. The focus on transaction accounts is intended to lessen sensitivity to rising interest rates and manage interest expense. As of December 31, 2021, 78.9% of the Company's deposits were transaction accounts, up from 77.9% at September 30, 2021. Core deposits, defined as all transaction accounts and time deposits less than \$250,000, totaled 96.6% of deposits at December 31, 2021.

Borrowings from the Federal Home Loan Bank ("FHLB") totaled \$1.72 billion as of December 31, 2021, unchanged since September 30, 2021. The weighted average interest rate of FHLB borrowings was 1.49% as of December 31, 2021, a decrease from 1.51% at September 30, 2021.

The Company had strong loan originations of \$2.13 billion for the first fiscal quarter of 2022, compared to \$1.92 billion of originations in the same quarter one year ago. Largely offsetting loan originations in each of these quarters were loan repayments of \$1.83 billion

and \$1.60 billion, respectively. Commercial loans represented 79% of all loan originations during the first fiscal quarter of 2022 and consumer loans accounted for the remaining 21%. The Company views organic loan growth funded by low-cost core deposits as the highest and best use of its capital. Commercial loans are preferable as they generally have floating interest rates and shorter durations. The weighted average interest rate on the loan portfolio was 3.38% as of December 31, 2021, a decrease from 3.47% as of September 30, 2021, due primarily to payoffs of loans at higher than current market interest rates and new loans originated at current market rates.

Credit quality is being monitored closely and the economic impacts of the pandemic will become clearer over time. As of December 31, 2021, non-performing assets remained low from a historical perspective and totaled \$54.8 million, or 0.27% of total assets, compared to 0.22% at September 30, 2021. The change fiscal year to date is due primarily to non-accrual loans increasing by \$13.2 million, or 42%, since September 30, 2021. Delinquent loans increased to 0.31% of total loans at December 31, 2021, compared to 0.19% at September 30, 2021. The allowance for credit losses (including the reserve for unfunded commitments) totaled \$201 million as of December 31, 2021, and was 1.18% of gross loans outstanding (1.20% when excluding PPP loans for which it was determined that no allowance was necessary due to the government guarantee), as compared to \$199 million, or 1.22% of gross loans outstanding, at September 30, 2021. Net recoveries were \$2.1 million for the first fiscal quarter of 2022, compared to net recoveries of \$1.7 million for the prior year same quarter. The Company has recorded net recoveries in 32 of the last 34 quarters.

The Company recorded a \$500 thousand provision for credit losses in the first fiscal quarter of 2022, compared to a provision for credit losses of \$3.0 million in the same quarter of fiscal 2021. The provision for loan losses in the quarter ended December 31, 2021 was primarily due to growth in loans receivable largely offset by improvements in the credit quality of certain loan portfolios.

The Company paid a quarterly dividend on Series A preferred stock on October 15, 2021. On November 19, 2021, the Company paid a regular cash dividend on common stock of \$0.23 per share, which represented the 155th consecutive quarterly cash dividend. During the

first fiscal quarter of 2022, the Company repurchased 84,114 shares of common stock (related to tax withholding on employee equity awards) at a weighted average price of \$35.34 per share and has authorization to repurchase 3,733,004 additional shares. The Company varies the size and pace of share repurchases depending on several factors, including share price, lending opportunities and capital levels. Since September 30, 2021, tangible common shareholders' equity per share increased by \$0.32, or 1.4%, to \$23.59. The ratio of total tangible shareholders' equity to tangible assets was 9.35% as of December 31, 2021.

Net interest income was \$134 million for the first fiscal quarter of 2022, an increase of \$13.6 million or 11.3% from the same quarter in the prior year. The increase in net interest income was primarily due to average interest-earning assets increasing by \$1.0 billion or 5.59% from the prior year while average interest-bearing liabilities decreased \$38 million or 0.26%. Average noninterest-bearing deposits grew by \$930 million over the same period. The change in net interest income was also impacted by a 12 basis point decline in the average rate earned on interest-earning assets while the average rate paid on interest-bearing liabilities declined by 31 basis points. Net interest margin of 2.87% in the first fiscal quarter of 2022 compared to 2.88% for the quarter ended September 30, 2021 and 2.75% for the prior year quarter.

Total other income was \$18.7 million for the first fiscal quarter of 2022 compared to \$13.9 million in the prior year same quarter. The increase in other income was primarily due to a gain of \$5.1 million that was recorded for certain equity investments in the quarter ended December 31, 2021.

Total other expense was \$89.6 million in the first fiscal quarter of 2022, an increase of \$8.2 million, or 10.1%, from the prior year's quarter. Compensation and benefits costs increased by \$4.7 million, or 11.0%, over the prior year quarter primarily due to annual merit increases, higher bonus compensation accruals related to strong deposit and loan growth and investments in top talent and contract staff to support strategic initiatives. The increase in other expense was also partially due to a tax related accrual of \$2.4 million in the quarter ended December 31, 2021. The Company's efficiency ratio in the first fiscal quarter of 2022 was 58.6%, compared to 60.6% for the same period one year ago.

Income tax expense totaled \$13.0 million for the first fiscal quarter of 2022, as compared to \$10.6 million for the prior year same quarter. The effective tax rate for the quarter ended December 31, 2021 was 20.52% compared to 21.24% for the year ended September 30, 2021. The Company's effective tax rate may vary from the statutory rate mainly due to state taxes, tax-exempt income and tax-credit investments.

WaFd Bank is headquartered in Seattle, Washington, and has 219 branches in eight western states. To find out more about WaFd Bank, please visit our website www.wafdbank.com. The Company uses its website to distribute financial and other material information about the Company.

Important Cautionary Statements

The foregoing information should be read in conjunction with the financial statements, notes and other information contained in the Company's 2021 Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

This press release contains statements about the Company's future that are not statements of historical fact. These statements are "forward looking statements" for purposes of applicable securities laws, and are based on current information and/or management's good faith belief as to future events. The words "believe," "expect," "anticipate," and similar expressions signify forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance. By their nature, forward-looking statements involve inherent risk and uncertainties, which change over time; and actual performance could differ materially from those anticipated by any forward-looking statements. In particular, any forward-looking statements are subject to risks and uncertainties related to the COVID-19 pandemic and the resulting governmental and societal responses. The Company undertakes no obligation to update or revise any forward-looking statement.

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(UNAUDITED)

	December 31, 2021	September 30, 2021
	(In thousands, except share and ratio data)	
ASSETS		
Cash and cash equivalents	\$ 1,880,647	\$ 2,090,809
Available-for-sale securities, at fair value	1,946,139	2,138,259
Held-to-maturity securities, at amortized cost	326,387	366,025
Loans receivable, net of allowance for loan losses of \$171,411 and \$171,300	14,592,202	13,833,570
Interest receivable	51,751	50,636
Premises and equipment, net	253,488	255,152
Real estate owned	5,737	8,204
FHLB and FRB stock	102,863	102,863
Bank owned life insurance	234,660	233,263
Intangible assets, including goodwill of \$303,457 and \$303,457	309,747	310,019
Federal and state income tax assets, net	—	3,877
Other assets	269,550	257,897
	\$ 19,973,171	\$ 19,650,574
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Transaction deposits	\$ 12,550,062	\$ 12,108,025
Time deposits	3,351,984	3,434,087
Total customer deposits	15,902,046	15,542,112
FHLB advances	1,720,000	1,720,000
Advance payments by borrowers for taxes and insurance	17,551	47,016
Federal and state income tax liabilities, net	2,728	—
Accrued expenses and other liabilities	181,720	215,382
	17,824,045	17,524,510
Shareholders' equity		
Preferred stock, \$1.00 par value, 5,000,000 shares authorized; 300,000 and 300,000 shares issued; 300,000 and 300,000 shares outstanding	300,000	300,000
Common stock, \$1.00 par value, 300,000,000 shares authorized; 136,195,838 and 135,993,254 shares issued; 65,263,738 and 65,145,268 shares outstanding	136,196	135,993
Additional paid-in capital	1,680,637	1,678,622
Accumulated other comprehensive income (loss), net of taxes	61,876	69,785
Treasury stock, at cost; 70,932,100 and 70,847,986 shares	(1,589,920)	(1,586,947)
Retained earnings	1,560,337	1,528,611
	2,149,126	2,126,064
	\$ 19,973,171	\$ 19,650,574
CONSOLIDATED FINANCIAL HIGHLIGHTS		
Common shareholders' equity per share	\$ 28.33	\$ 28.03
Tangible common shareholders' equity per share	23.59	23.27
Shareholders' equity to total assets	10.76 %	10.82 %
Tangible shareholders' equity to tangible assets	9.35 %	9.39 %
Tangible shareholders' equity + allowance for credit losses to tangible assets	10.38 %	10.42 %
Weighted average rates at period end		
Loans and mortgage-backed securities	3.30 %	3.37 %
Combined loans, mortgage-backed securities and investments	2.83	2.80
Customer accounts	0.23	0.23
Borrowings	1.49	1.51
Combined cost of customer accounts and borrowings	0.35	0.35
Net interest spread	2.48	2.45

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

Three Months Ended December 31,

2021	2020
(In thousands, except share and ratio data)	

INTEREST INCOME		
Loans receivable	\$ 138,509	\$ 133,671
Mortgage-backed securities	4,792	7,230
Investment securities and cash equivalents	7,139	6,921
	150,440	147,822
INTEREST EXPENSE		
Customer accounts	8,461	14,110
FHLB advances and other borrowings	7,843	13,198
	16,304	27,308
Net interest income	134,136	120,514
Provision (release) for credit losses	500	3,000
Net interest income after provision (release)	133,636	117,514
OTHER INCOME		
Gain (loss) on sale of investment securities	81	—
Loan fee income	1,921	2,392
Deposit fee income	6,443	6,026
Other Income	10,236	5,452
	18,681	13,870
OTHER EXPENSE		
Compensation and benefits	47,425	42,723
Occupancy	10,090	9,592
FDIC insurance premiums	3,100	3,263
Product delivery	4,721	4,937
Information technology	11,421	11,831
Other	12,856	9,064
	89,613	81,410
Gain (loss) on real estate owned, net	562	(449)
Income before income taxes	63,266	49,525
Income tax provision	12,985	10,574
Net income	50,281	38,951
Dividends on preferred stock	3,656	—
Net income available to common shareholders	\$ 46,625	\$ 38,951
PER SHARE DATA		
Basic earnings per common share	\$ 0.72	\$ 0.51
Diluted earnings per common share	0.71	0.51
Cash dividends per common share	0.23	0.22
Basic weighted average shares outstanding	65,207,837	75,792,995
Diluted weighted average shares outstanding	65,350,174	75,798,460
PERFORMANCE RATIOS		
Return on average assets	1.02 %	0.83 %
Return on average common equity	10.12	7.65
Net interest margin	2.87	2.75
Efficiency ratio	58.64	60.58

Washington Federal, Inc.
Fact Sheet
December 31, 2021
(\$ in Thousands)

	<u>As of 06/21</u>	<u>As of 09/21</u>	<u>As of 12/21</u>
Allowance for Credit Losses (ACL) - Total	\$ 198,284	\$ 198,800	\$ 201,411
ACL - Loans	170,784	171,300	171,411
ACL Unfunded Commitments	27,500	27,500	30,000
Total ACL as a % of Gross Loans	1.26 %	1.22 %	1.18 %

	<u>06/21 QTR</u>	<u>06/21 YTD</u>	<u>09/21 QTR</u>	<u>09/21 YTD</u>	<u>12/21 QTR</u>	<u>12/21 YTD</u>
Loan Originations - Total	\$ 2,102,537	\$ 5,993,081	\$ 2,191,652	\$ 8,184,733	\$ 2,134,338	\$ 2,134,338
Multi-Family	158,253	432,202	389,224	821,426	196,266	196,266
Commercial Real Estate	149,504	408,879	264,238	673,117	304,580	304,580
Commercial & Industrial	763,795	1,990,242	519,270	2,509,512	772,536	772,536
Construction	458,427	1,675,104	503,156	2,178,260	385,447	385,447
Land - Acquisition & Development	41,015	80,176	44,695	124,871	34,085	34,085
Single-Family Residential	287,868	734,596	204,226	938,822	219,416	219,416
Construction - Custom	159,230	429,359	192,569	621,928	162,826	162,826
Land - Consumer Lot Loans	26,894	70,748	23,640	94,388	19,153	19,153
HELOC	33,433	88,980	42,008	130,988	33,275	33,275
Consumer	24,118	82,795	8,626	91,421	6,754	6,754

Purchased Loans (including acquisitions)	\$ 339,215	\$ 412,423	\$ 75,724	\$ 488,147	\$ 402,819	\$ 402,819
Net Loan Fee and Discount Accretion	\$ 12,680	\$ 36,275	\$ 11,804	\$ 48,079	\$ 9,362	\$ 9,362

Repayments

Loans	\$ 1,962,389	\$ 5,110,218	\$ 1,686,825	\$ 6,797,043	\$ 1,833,099	\$ 1,833,099
MBS	161,741	603,088	122,289	725,377	98,275	98,275
MBS Premium Amortization	\$ 2,363	\$ 8,288	\$ 1,604	\$ 9,892	\$ 1,305	\$ 1,305

Efficiency

Operating Expenses/Average Assets	1.72 %	1.71 %	1.75 %	1.72 %	1.81 %	1.81 %
Efficiency Ratio (%)	58.98 %	59.51 %	56.75 %	58.77 %	58.64 %	58.64 %
Amortization of Intangibles	\$ 288	\$ 1,108	\$ 279	\$ 1,387	\$ 272	\$ 272

EOP Numbers

Shares Issued and Outstanding	69,472,423	65,145,268	65,263,738
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Share repurchase information

Remaining shares authorized for repurchase	8,150,808	3,817,118	3,733,004
Shares repurchased	3,618,879	6,476,423	4,333,690
Average share repurchase price	\$ 32.69	\$ 32.13	\$ 32.44
			\$ 32.25
			\$ 35.34
			\$ 35.34

Washington Federal, Inc.
Fact Sheet
December 31, 2021
(\$ in Thousands)

Tangible Common Shareholders' Book Value

	<u>As of 06/21</u>	<u>As of 09/21</u>	<u>As of 12/21</u>
\$ Amount	\$ 1,618,442	\$ 1,516,045	\$ 1,539,379
Per Share	23.30	23.27	23.59
# of Employees	2,072	2,082	2,114

Investments

Available-for-sale:

Agency MBS	\$ 681,352	\$ 606,827	\$ 540,344
Other	1,611,304	1,531,432	1,405,795
	<u>\$ 2,292,656</u>	<u>\$ 2,138,259</u>	<u>\$ 1,946,139</u>

Held-to-maturity:

Agency MBS	\$ 415,748	\$ 366,025	\$ 326,387
	<u>\$ 415,748</u>	<u>\$ 366,025</u>	<u>\$ 326,387</u>

<u>Loans Receivable by Category</u>	<u>As of 06/21</u>		<u>As of 09/21</u>		<u>As of 12/21</u>	
	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>
Multi-Family	\$ 2,026,995	12.8%	\$ 2,291,477	14.1%	\$ 2,298,155	13.5%
Commercial Real Estate	2,318,173	14.7	2,443,845	15.0	2,681,453	15.8
Commercial & Industrial	2,389,004	15.1	2,314,654	14.2	2,373,012	13.9
Construction	2,734,874	17.3	2,888,214	17.7	2,967,644	17.4
Land - Acquisition & Development	194,818	1.2	222,457	1.4	225,423	1.3
Single-Family Residential	5,000,938	31.7	4,951,627	30.4	5,295,837	31.1
Construction - Custom	725,992	4.6	783,221	4.8	787,862	4.6
Land - Consumer Lot Loans	139,024	0.9	149,956	0.9	151,297	0.9
HELOC	153,718	1.0	165,989	1.0	166,601	1.0
Consumer	106,380	0.7	87,892	0.5	77,681	0.5
	<u>15,789,916</u>	<u>100%</u>	<u>16,299,332</u>	<u>100%</u>	<u>17,024,965</u>	<u>100%</u>
Less:						
Allowance for Credit Losses (ACL)	170,784		171,300		171,411	
Loans in Process	2,089,837		2,232,836		2,207,880	
Net Deferred Fees, Costs and Discounts	61,298		61,626		53,472	
Sub-Total	<u>2,321,919</u>		<u>2,465,762</u>		<u>2,432,763</u>	
	<u>\$ 13,467,997</u>		<u>\$ 13,833,570</u>		<u>\$ 14,592,202</u>	

Net Loan Portfolio by Category

	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>
Multi-Family	\$ 1,994,902	14.8%	\$ 2,256,740	16.3%	\$ 2,262,222	15.5%
Commercial Real Estate	2,280,098	16.9	2,405,895	17.4	2,641,448	18.1
Commercial & Industrial	2,327,997	17.3	2,257,970	16.3	2,318,257	15.9
Construction	1,037,911	7.7	1,091,642	7.9	1,210,353	8.3
Land - Acquisition & Development	154,495	1.1	178,969	1.3	187,957	1.3
Single-Family Residential	4,952,070	36.8	4,906,087	35.5	5,256,453	36.0
Construction - Custom	331,531	2.5	342,845	2.5	329,864	2.3
Land - Consumer Lot Loans	133,991	1.0	143,595	1.0	144,861	1.0
HELOC	152,122	1.1	164,550	1.2	165,424	1.1
Consumer	102,880	0.8	85,277	0.6	75,363	0.5
	<u>\$ 13,467,997</u>	<u>100%</u>	<u>\$ 13,833,570</u>	<u>100%</u>	<u>\$ 14,592,202</u>	<u>100%</u>

Washington Federal, Inc.
Fact Sheet
December 31, 2021
(\$ in Thousands)

	As of 06/21			As of 09/21			As of 12/21		
	AMOUNT	%	#	AMOUNT	%	#	AMOUNT	%	#
Deposits by State									
Washington	\$ 6,609,207	43.4 %	77	\$ 6,742,208	43.4 %	77	\$ 6,891,632	43.4 %	77
Idaho	1,021,745	6.7	24	1,067,834	6.9	22	1,097,962	6.9	22
Oregon	2,916,996	19.1	41	3,006,222	19.3	39	3,034,176	19.1	39
Utah	988,673	6.5	9	1,027,317	6.6	9	891,221	5.6	9
Nevada	504,804	3.3	11	522,988	3.4	11	541,184	3.4	11
Texas	363,841	2.4	6	330,907	2.1	6	498,477	3.1	6
Arizona	1,557,334	10.2	30	1,551,671	10.0	30	1,635,767	10.3	30
New Mexico	1,275,758	8.4	26	1,292,965	8.3	25	1,311,627	8.2	25
Total	\$ 15,238,358	100%	224	\$ 15,542,112	100%	219	\$ 15,902,046	100%	219
Deposits by Type	AMOUNT	%		AMOUNT	%		AMOUNT	%	
Non-Interest Checking	\$ 2,819,361	18.5 %		\$ 3,122,397	20.1 %		\$ 3,279,841	20.6 %	
Interest Checking	3,434,023	22.5		3,566,322	22.9		3,688,823	23.2	
Savings	1,007,708	6.6		1,039,336	6.7		1,043,002	6.6	
Money Market	4,439,375	29.2		4,379,970	28.2		4,538,396	28.5	
Time Deposits	3,537,891	23.2		3,434,087	22.1		3,351,984	21.1	
Total	\$ 15,238,358	100%		\$ 15,542,112	100%		\$ 15,902,046	100%	
Deposits greater than \$250,000 - EOP	\$ 6,916,241			\$ 7,198,111			\$ 7,551,781		
Time Deposit Repricing	Amount	Rate		Amount	Rate		Amount	Rate	
Within 3 months	\$ 971,558	0.35 %		\$ 1,018,230	0.33 %		\$ 802,888	0.43 %	
From 4 to 6 months	1,049,168	0.34 %		819,906	0.43 %		523,979	0.47 %	
From 7 to 9 months	554,154	0.56 %		266,274	0.75 %		619,677	0.52 %	
From 10 to 12 months	251,317	0.79 %		604,528	0.53 %		727,496	0.45 %	
Non-Performing Assets	AMOUNT	%		AMOUNT	%		AMOUNT	%	
Non-accrual loans:									
Multi-Family	\$ 475	1.4%		\$ 475	1.5%		\$ —	—%	
Commercial Real Estate	8,729	25.6		8,038	25.3		7,565	16.8	
Commercial & Industrial	291	0.8		365	1.1		15,349	34.2	
Construction	1,158	3.3		505	1.6		611	1.4	
Land - Acquisition & Development	2,340	6.9		2,340	7.4		2,340	5.2	
Single-Family Residential	20,411	60.0		19,320	60.9		17,751	39.5	
Construction - Custom	—	—		—	—		465	1.0	
Land - Consumer Lot Loans	290	0.9		359	1.1		544	1.2	
HELOC	304	0.9		287	0.9		276	0.6	
Consumer	48	0.1		60	0.2		58	0.1	
Total non-accrual loans	34,046	100%		31,749	100%		44,959	100%	
Real Estate Owned	7,932			8,204			5,737		
Other Property Owned	3,672			3,672			4,094		
Total non-performing assets	\$ 45,650			\$ 43,625			\$ 54,790		
Non-accrual loans as % of total net loans	0.25 %			0.23 %			0.31 %		
Non-performing assets as % of total assets	0.23 %			0.22 %			0.27 %		

Washington Federal, Inc.
Fact Sheet
December 31, 2021
(\$ in Thousands)

	As of 06/21		As of 09/21		As of 12/21	
	AMOUNT	%	AMOUNT	%	AMOUNT	%
<u>Troubled debt restructure ("TDR") loans:</u>						
Multi-Family	\$ 245	0.3%	\$ 223	0.3%	\$ 201	0.3%
Commercial Real Estate	2,301	3.3	2,275	3.5	2,248	3.7
Commercial & Industrial	43	0.1	40	0.1	38	0.1
Construction	—	—	—	—	—	—
Land - Acquisition & Development	—	—	—	—	—	—
Single-Family Residential	64,546	92.1	60,011	92.1	55,625	92.2
Construction - Custom	—	—	—	—	—	—
Land - Consumer Lot Loans	2,452	3.5	2,292	3.5	1,933	3.2
HELOC	449	0.6	246	0.4	242	0.4
Consumer	44	0.1	41	0.1	39	0.1
Total TDR loans	<u>\$ 70,080</u>	100%	<u>\$ 65,128</u>	100%	<u>\$ 60,326</u>	100%

TDRs were as follows:

Performing	\$ 68,389	97.6%	\$ 63,655	97.7%	\$ 58,782	97.4%
Non-performing (a)	1,691	2.4	1,473	2.3	1,544	2.6
Total TDR loans	<u>\$ 70,080</u>	100%	<u>\$ 65,128</u>	100%	<u>\$ 60,326</u>	100%

(a) Included in "Total non-accrual loans" above.

	AMOUNT	CO % (b)	AMOUNT	CO % (b)	AMOUNT	CO % (b)
<u>Net Charge-offs (Recoveries) by Category</u>						
Multi-Family	\$ —	—%	\$ —	—%	\$ —	—%
Commercial Real Estate	(485)	(0.08)	(58)	(0.01)	485	0.07
Commercial & Industrial	(2)	—	(18)	—	(19)	—
Construction	—	—	—	—	(2,000)	(0.27)
Land - Acquisition & Development	(9)	(0.02)	(166)	(0.30)	(18)	(0.03)
Single-Family Residential	(324)	(0.03)	(426)	(0.03)	(405)	(0.03)
Construction - Custom	—	—	—	—	—	—
Land - Consumer Lot Loans	(7)	(0.02)	(147)	(0.39)	22	0.06
HELOC	(51)	(0.13)	(1)	—	(1)	—
Consumer	(253)	(0.95)	(200)	(0.91)	(175)	(0.90)
Total net charge-offs (recoveries)	<u>\$ (1,131)</u>	(0.03)%	<u>\$ (1,016)</u>	(0.02)%	<u>\$ (2,111)</u>	(0.05)%

(b) Annualized Net Charge-offs (recoveries) divided by Gross Balance

FHLB Advances (Effective Maturity)

	Amount	Rate	Amount	Rate	Amount	Rate
Within 1 year	\$ 550,000	2.71 %	\$ 320,000	2.08 %	\$ 320,000	2.08 %
1 to 3 years	200,000	2.42 %	500,000	2.15 %	500,000	2.16 %
3 to 5 years	400,000	1.94 %	100,000	1.85 %	100,000	1.85 %
More than 5 years	800,000	0.79 %	800,000	0.84 %	800,000	0.80 %
Total	<u>\$ 1,950,000</u>		<u>\$ 1,720,000</u>		<u>\$ 1,720,000</u>	

Interest Rate Risk

NPV post 200 bps shock (c)	15.6 %	15.2 %	14.9 %
Change in NII after 200 bps shock (c)	9.2 %	9.7 %	8.4 %

(c) Assumes no balance sheet management actions taken.

Washington Federal, Inc.
Fact Sheet
December 31, 2021
(\$ in Thousands)

Historical CPR Rates (d)

Average for Quarter Ended:	WAFD	WAFD
	SFR Mortgages	GSE MBS
12/31/2019	22.0 %	21.7 %
3/31/2020	19.8 %	19.7 %
6/30/2020	28.1 %	30.3 %
9/30/2020	31.2 %	42.8 %
12/31/2020	35.9 %	47.2 %
3/31/2021	36.0 %	44.1 %
6/30/2021	31.8 %	42.7 %
9/30/2021	28.4 %	38.3 %
12/31/2021	25.0 %	35.3 %

(d) The CPR Rate (conditional payment rate) is the rate that is equal to the proportion of the principal of a pool of loans that is paid off prematurely in each period.

Washington Federal, Inc.
Fact Sheet
December 31, 2021
Average Balance Sheet
(\$ in Thousands)

	Quarter Ended								
	June 30, 2021			September 30, 2021			December 31, 2021		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Assets									
Loans receivable	\$ 13,330,611	\$ 134,193	4.04 %	\$ 13,834,028	\$ 137,039	3.93 %	\$ 14,297,907	\$ 138,509	3.84 %
Mortgage-backed securities	1,179,767	5,488	1.87	1,042,205	5,293	2.01	925,028	4,792	2.06
Cash & investments	3,593,905	6,113	0.68	3,356,356	5,954	0.70	3,207,877	5,783	0.72
FHLB & FRB Stock	113,770	1,654	5.83	108,522	1,300	4.75	102,863	1,356	5.23
Total interest-earning assets	18,218,053	147,448	3.25 %	18,341,111	149,586	3.24 %	18,533,675	150,440	3.22 %
Other assets	1,278,879			1,276,809			1,272,163		
Total assets	\$ 19,496,932			\$ 19,617,920			\$ 19,805,838		
Liabilities and Shareholders' Equity									
Interest-bearing customer accounts	\$ 12,080,339	8,906	0.30 %	\$ 12,332,558	8,567	0.28 %	\$ 12,530,492	8,461	0.27 %
FHLB advances	1,993,956	9,937	2.00	1,862,174	9,062	1.93	1,720,000	7,843	1.81
Total interest-bearing liabilities	14,074,295	18,843	0.54 %	14,194,732	17,629	0.49 %	14,250,492	16,304	0.45 %
Noninterest-bearing customer accounts	2,890,917			2,990,110			3,188,223		
Other liabilities	220,805			251,354			223,421		
Total liabilities	17,186,017			17,436,196			17,662,136		
Stockholders' equity	2,310,915			2,181,724			2,143,702		
Total liabilities and equity	\$ 19,496,932			\$ 19,617,920			\$ 19,805,838		
Net interest income/interest rate spread		\$ 128,605	2.71 %		\$ 131,957	2.74 %		\$ 134,136	2.77 %
Net interest margin (1)			2.82 %			2.88 %			2.87 %

(1) Annualized net interest income divided by average interest-earning assets

Washington Federal, Inc.
Fact Sheet
December 31, 2021
Delinquency Summary
(\$ in Thousands)

TYPE OF LOANS	#LOANS	AVG Size	LOANS AMORTIZED COST	# OF LOANS				% based on #	\$ Delinquent	% based on \$
				30	60	90	Total			
December 31, 2021										
Multi-Family	1,120	2,034	\$ 2,278,216	—	—	—	—	— %	\$ —	— %
Commercial Real Estate	1,072	2,488	2,667,170	3	—	6	9	0.84	3,729	0.14
Commercial & Industrial (1)	3,753	630	2,365,487	32	42	208	282	7.51	17,402	0.74
Construction	680	1,816	1,235,119	—	—	—	—	—	—	—
Land - Acquisition & Development	114	1,773	202,081	—	—	1	1	0.88	2,340	1.16
Single-Family Residential	18,711	283	5,286,559	35	7	63	105	0.56	20,416	0.39
Construction - Custom	1,175	284	333,583	—	—	1	1	0.09	465	0.14
Land - Consumer Lot Loans	1,312	114	149,845	1	1	6	8	0.61	652	0.44
HELOC	3,403	49	167,789	6	—	7	13	0.38	516	0.31
Consumer	2,308	34	77,764	16	7	12	35	1.52	234	0.30
	<u>33,648</u>	<u>439</u>	<u>\$ 14,763,613</u>	<u>93</u>	<u>57</u>	<u>304</u>	<u>454</u>	<u>1.35 %</u>	<u>\$ 45,754</u>	<u>0.31 %</u>
September 30, 2021										
Multi-Family	1,137	2,000	\$ 2,273,689	—	—	1	1	0.09 %	\$ 475	0.02 %
Commercial Real Estate	1,028	2,363	2,429,332	2	2	2	6	0.58	1,318	0.05
Commercial & Industrial	4,684	492	2,303,927	—	1	8	9	0.19	322	0.01
Construction	667	1,675	1,117,227	—	—	1	1	0.15	41	—
Land - Acquisition & Development	110	1,749	192,416	—	—	1	1	0.91	2,340	1.22
Single-Family Residential	19,003	260	4,937,064	25	12	87	124	0.65	21,315	0.43
Construction - Custom	1,239	281	347,752	—	—	—	—	—	—	—
Land - Consumer Lot Loans	1,328	112	148,534	2	3	3	8	0.60	582	0.39
HELOC	3,345	50	166,940	2	—	7	9	0.27	313	0.19
Consumer	2,408	37	87,989	14	3	16	33	1.37	262	0.30
	<u>34,949</u>	<u>401</u>	<u>\$ 14,004,870</u>	<u>45</u>	<u>21</u>	<u>126</u>	<u>192</u>	<u>0.55 %</u>	<u>\$ 26,968</u>	<u>0.19 %</u>
June 30, 2021										
Multi-Family	1,123	1,792	\$ 2,012,570	—	—	1	1	0.09 %	\$ 475	0.02 %
Commercial Real Estate	1,026	2,246	2,303,983	—	—	2	2	0.19	830	0.04
Commercial & Industrial	6,463	367	2,373,535	3	—	5	8	0.12	245	0.01
Construction	632	1,682	1,062,733	—	—	1	1	0.16	741	0.07
Land - Acquisition & Development	113	1,470	166,099	—	—	1	1	0.88	2,341	1.41
Single-Family Residential	19,221	259	4,986,260	23	10	86	119	0.62	21,039	0.42
Construction - Custom	1,215	276	335,053	—	—	—	—	—	—	—
Land - Consumer Lot Loans	1,284	107	137,702	1	1	4	6	0.47	365	0.27
HELOC	3,278	47	154,336	5	1	7	13	0.40	422	0.27
Consumer	2,506	43	106,510	10	7	11	28	1.12	315	0.30
	<u>36,861</u>	<u>370</u>	<u>\$ 13,638,781</u>	<u>42</u>	<u>19</u>	<u>118</u>	<u>179</u>	<u>0.49 %</u>	<u>\$ 26,773</u>	<u>0.20 %</u>

(1) Includes 1,642 SBA PPP loans with a balance of \$198,947.